

**Government for Impact  
Statement of Activities  
Budget vs. Actual**

	Jan- Dec 18	December 2018	2018 Budget	2018 \$ Over Budget	2018 % of Budget	Jan - Dec 17	2018 vs 2017	2018 % of 2017
Ordinary Income/Expense								
Income								
400000 - Membership Dues								
400100 - New Members								
400102 - New Individual Members	2,270.84	0.00	4,000.00	-1,729.16	56.77%	3,875.01	-1,604.17	-41.40%
400104 - New Organizational Members	1,400.00	0.00	4,200.00	-2,800.00	33.33%	2,683.34	-1,283.34	-47.83%
<b>Total 400100 - New Members</b>	<b>3,670.84</b>	<b>0.00</b>	<b>8,200.00</b>	<b>-4,529.16</b>	<b>44.77%</b>	<b>6,558.35</b>	<b>-2,887.51</b>	<b>-44.03%</b>
400200 - Membership Renewals								
400202 - Individual Member Renewals	11,958.33	41.66	11,500.00	458.33	103.99%	9,083.35	2,874.98	31.65%
400204 - Organizational Members Renewals	8,079.17	0.00	7,700.00	379.17	104.92%	6,329.18	1,749.99	27.65%
<b>Total 400200 - Membership Renewals</b>	<b>20,037.50</b>	<b>41.66</b>	<b>19,200.00</b>	<b>837.50</b>	<b>104.36%</b>	<b>15,412.53</b>	<b>4,624.97</b>	<b>30.01%</b>
<b>Total 400000 - Membership Dues</b>	<b>23,708.34</b>	<b>41.66</b>	<b>27,400.00</b>	<b>-3,691.66</b>	<b>86.53%</b>	<b>21,970.88</b>	<b>1,737.46</b>	<b>7.91%</b>
410000 - Annual Conference Income								
411000 - Conference Registration								
411100 - Full Registrations								
411102 - Member Registration	60,740.00	0.00	52,450.00	8,290.00	115.81%	52,125.00	8,615.00	16.53%
411104 - Non-Member Registration	28,205.00	0.00	23,800.00	4,405.00	118.51%	23,740.00	4,465.00	18.81%
411106 - Int'l Young Governor's Conf	1,545.00	0.00	700.00	845.00	220.71%	700.00	845.00	120.71%
411108 - Speaker Registrations	0.00	0.00	0.00	0.00	0.0%	0.00	0.00	N/A
<b>Total 411100 - Full Registrations</b>	<b>90,490.00</b>	<b>0.00</b>	<b>76,950.00</b>	<b>13,540.00</b>	<b>117.6%</b>	<b>76,565.00</b>	<b>13,925.00</b>	<b>18.19%</b>
411200 - Other Registrations								
411202 - Guest Registrations	2,785.00	0.00	1,360.00	1,425.00	204.78%	1,100.00	1,685.00	153.18%
411204 - One Day Registration	0.00	0.00	740.00	-740.00	0.0%	740.00	-740.00	-100.00%
<b>Total 411200 - Other Registrations</b>	<b>2,785.00</b>	<b>0.00</b>	<b>2,100.00</b>	<b>685.00</b>	<b>132.62%</b>	<b>1,840.00</b>	<b>945.00</b>	<b>51.36%</b>
411300 - Pre & Post Events								
411302 - PG Orientation	5,010.00	0.00	7,300.00	-2,290.00	68.63%	7,280.00	-2,270.00	-31.18%
411304 - At What Worth	3,920.00	0.00	3,295.00	625.00	118.97%	6,630.00	-2,710.00	-40.87%
411306 - Exploring the Power Ends	3,110.00	0.00	0.00	3,110.00	100.0%	0.00	3,110.00	N/A
<b>Total 411300 - Pre &amp; Post Events</b>	<b>12,040.00</b>	<b>0.00</b>	<b>10,595.00</b>	<b>1,445.00</b>	<b>113.64%</b>	<b>13,910.00</b>	<b>-1,870.00</b>	<b>-13.44%</b>
<b>Total 411000 - Conference Registration</b>	<b>105,315.00</b>	<b>0.00</b>	<b>89,645.00</b>	<b>15,670.00</b>	<b>117.48%</b>	<b>92,315.00</b>	<b>13,000.00</b>	<b>14.08%</b>
412000 - Conf Exhibitors & Sponsors	15,000.00	0.00	12,000.00	3,000.00	125.0%	14,500.00	500.00	3.45%
413000 - Bookstore Sales								
413100 - Book Sales								
413102 - Consignment Books	0.00	0.00	0.00	0.00	0.0%	0.00	0.00	N/A
413104 - PGA Book Sales	0.00	0.00	0.00	0.00	0.0%	0.00	0.00	N/A
<b>Total 413100 - Book Sales</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>0.00</b>	<b>N/A</b>
413200 - Merchandise Sales	0.00	0.00	0.00	0.00	0.0%	0.00	0.00	N/A
<b>Total 413000 - Bookstore Sales</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>0.00</b>	<b>N/A</b>
<b>Total 410000 - Annual Conference Income</b>	<b>120,315.00</b>	<b>0.00</b>	<b>101,645.00</b>	<b>18,670.00</b>	<b>118.37%</b>	<b>106,815.00</b>	<b>13,500.00</b>	<b>12.64%</b>
420000 - Face-to-Face Advanced Practice Forum								
420002 - F2F Registration	6,200.00	0.00	6,500.00	-300.00	95.39%	6,650.00	-450.00	-6.77%
420004 - F2F Sponsor	0.00	0.00	0.00	0.00	0.0%	0.00	0.00	N/A
<b>Total 420000 - F2F Advanced Practice Forum</b>	<b>6,200.00</b>	<b>0.00</b>	<b>6,500.00</b>	<b>-300.00</b>	<b>95.39%</b>	<b>6,650.00</b>	<b>-450.00</b>	<b>-6.77%</b>
430000 - Webinar Income								
430002 - Virtual Consultants Forum	1,200.00	-50.00	1,375.00	-175.00	87.27%	0.00	1,200.00	N/A
430004 - General Webinars	0.00	0.00	0.00	0.00	0.0%	0.00	0.00	N/A
430006 - Webinar Sponsorships	0.00	0.00	0.00	0.00	0.0%	0.00	0.00	N/A
<b>Total 430000 - Webinar Income</b>	<b>1,200.00</b>	<b>-50.00</b>	<b>1,375.00</b>	<b>-175.00</b>	<b>87.27%</b>	<b>0.00</b>	<b>1,200.00</b>	<b>N/A</b>

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	Jan- Dec 18	December 2018	2018 Budget	2018 \$ Over Budget	2018 % of Budget	Jan - Dec 17	2018 vs 2017	2018 % of 2017
<b>440000 - E-Commerce Store</b>								
440002 - DVD Sales	3,122.46	99.00	1,485.00	1,637.46	210.27%	1,980.00	1,142.46	57.70%
440004 - Consignment Sales	392.48	0.00	150.00	242.48	261.65%	158.96	233.52	146.90%
440006 - Products & Services	0.00	0.00	0.00	0.00	0.0%	0.00	0.00	N/A
<b>Total 440000 - E-Commerce Store</b>	<b>3,514.94</b>	<b>99.00</b>	<b>1,635.00</b>	<b>1,879.94</b>	<b>214.98%</b>	<b>2,138.96</b>	<b>1,375.98</b>	<b>64.33%</b>
<b>490000 - Other Operational Income</b>								
490002 - Donations	0.00	0.00	0.00	0.00	0.0%	0.00	0.00	N/A
490004 - Field Book Royalties	0.00	0.00	0.00	0.00	0.0%	0.00	0.00	N/A
490006 - Grant Income	0.00	0.00	0.00	0.00	0.0%	0.00	0.00	N/A
490008 - Website Advertising	0.00	0.00	0.00	0.00	0.0%	0.00	0.00	N/A
490010 - IYGP Scholarship	300.00	0.00	0.00	300.00	100.0%	2,304.50	-2,004.50	-86.98%
490012 - PGP Grandparent	300.00	0.00	0.00	300.00	100.0%	0.00	300.00	N/A
490016 - PGP Program	43,520.00	0.00	36,875.00	6,645.00	118.02%	31,350.00	12,170.00	38.82%
490018 - Caroline Oliver Fund	18,040.68	1,800.00	0.00	18,040.68	100.0%	0.00	18,040.68	N/A
490020 - Advertising Income	0.00	-75.00	0.00	0.00	0.0%	0.00	0.00	N/A
490099 - Misc. Income	0.00	0.00	0.00	0.00	0.0%	110.95	-110.95	-100.00%
<b>Total 490000 - Other Operational Income</b>	<b>62,160.68</b>	<b>1,725.00</b>	<b>36,875.00</b>	<b>25,285.68</b>	<b>168.57%</b>	<b>33,765.45</b>	<b>28,395.23</b>	<b>84.10%</b>
<b>Total Income</b>	<b>217,098.96</b>	<b>1,815.66</b>	<b>175,430.00</b>	<b>41,668.96</b>	<b>123.75%</b>	<b>171,340.29</b>	<b>45,758.67</b>	<b>26.71%</b>
<b>Cost of Goods Sold</b>								
<b>500000 - Annual Conference Expenses</b>								
500100 - Audio Visual	6,895.72	0.00	8,534.00	-1,638.28	80.8%	7,934.21	-1,038.49	-13.09%
<b>500200 - Bookstore Expenses</b>								
500202 - Consignment Commissions	0.00	0.00	0.00	0.00	0.0%	0.00	0.00	N/A
500204 - Govern Books	0.00	0.00	0.00	0.00	0.0%	0.00	0.00	N/A
500206 - Merchandise	0.00	0.00	0.00	0.00	0.0%	0.00	0.00	N/A
<b>Total 500200 - Bookstore Expenses</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>0.00</b>	<b>N/A</b>
500300 - Evening Events	17,079.85	0.00	14,934.00	2,145.85	114.37%	14,084.13	2,995.72	21.27%
500400 - Facility Rental	0.00	0.00	1,125.00	-1,125.00	0.0%	0.00	0.00	N/A
500500 - Food & Beverage	32,658.65	0.00	39,000.00	-6,341.35	83.74%	38,991.79	-6,333.14	-16.24%
500600 - General Conference Supplies	564.34	0.00	400.00	164.34	141.09%	401.79	162.55	40.46%
500700 - Graphic Design	987.50	0.00	1,000.00	-12.50	98.75%	1,912.66	-925.16	-48.37%
500800 - Conf. Postage & Shipping	400.88	0.00	300.00	100.88	133.63%	222.85	178.03	79.89%
500900 - Conf. Printing	1,660.68	0.00	400.00	1,260.68	415.17%	387.33	1,273.35	328.75%
<b>501000 - Registration Supplies</b>								
501002 - Awards	116.30	0.00	150.00	-33.70	77.53%	0.00	116.30	N/A
501004 - Bags	387.55	0.00	700.00	-312.45	55.36%	707.64	-320.09	-45.23%
501006 - Pins	0.00	0.00	0.00	0.00	0.0%	0.00	0.00	N/A
501008 - Name Badges/Ribbons/holders	0.00	0.00	600.00	-600.00	0.0%	526.56	-526.56	-100.00%
<b>Total 501000 - Registration Supplies</b>	<b>503.85</b>	<b>0.00</b>	<b>1,450.00</b>	<b>-946.15</b>	<b>34.75%</b>	<b>1,234.20</b>	<b>-730.35</b>	<b>-59.18%</b>
501100 - Scholarships Issued	752.98	0.00						
501200 - Speaker Expenses	0.00	0.00	0.00	0.00	0.0%	0.00	0.00	N/A
501202 - Honorariums & Travel	6,833.82	0.00	9,500.00	-2,666.18	71.94%	4,669.74	2,164.08	46.34%
501204 - Speaker Gifts	0.00	0.00	0.00	0.00	0.0%	60.00	-60.00	-100.00%
<b>Total 501200 - Speaker Expenses</b>	<b>6,833.82</b>	<b>0.00</b>	<b>9,500.00</b>	<b>-2,666.18</b>	<b>71.94%</b>	<b>4,729.74</b>	<b>2,104.08</b>	<b>44.49%</b>
<b>501300 - Staff Expenses</b>								
501302 - Staff Food & Beverage	200.27	0.00	675.00	-474.73	29.67%	738.72	-538.45	-72.89%
501304 - Staff Travel Expenses	2,582.53	0.00	1,500.00	1,082.53	172.17%	1,330.75	1,251.78	94.07%
501306 - Staff Lodging	2,897.48	0.00	1,200.00	1,697.48	241.46%	1,865.53	1,031.95	55.32%
<b>Total 501300 - Staff Expenses</b>	<b>5,680.28</b>	<b>0.00</b>	<b>3,375.00</b>	<b>2,305.28</b>	<b>168.31%</b>	<b>3,935.00</b>	<b>1,745.28</b>	<b>44.35%</b>

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	<u>Jan- Dec 18</u>	<u>December 2018</u>	<u>2018 Budget</u>	<u>2018 \$ Over Budget</u>	<u>2018 % of Budget</u>	<u>Jan - Dec 17</u>	<u>2018 vs 2017</u>	<u>2018 % of 2017</u>
501400 - Signage	863.73	0.00	1,500.00	-636.27	57.58%	885.66	-21.93	-2.48%
501500 - Staging	0.00	0.00	250.00	-250.00	0.0%	70.00	-70.00	-100.00%
501600 - Speaker/Sponsor Activities	931.07	0.00	750.00	181.07	124.14%	601.89	329.18	54.69%
501700 - Transportation	0.00	0.00	0.00	0.00	0.0%	0.00	0.00	N/A
501800 - Foreign Transaction Fees	113.31	0.00	0.00	113.31	100.0%	0.00	113.31	N/A
501900 - Conference Web App	0.00	0.00	200.00	-200.00	0.0%	0.00	0.00	N/A
501950 - Cancellation Insurance	0.00	0.00	770.00	-770.00	0.0%	0.00	0.00	N/A
<b>Total 500000 - Annual Conference Expenses</b>	<b>75,926.66</b>	<b>0.00</b>	<b>83,488.00</b>	<b>-7,561.34</b>	<b>90.94%</b>	<b>75,391.25</b>	<b>535.41</b>	<b>0.71%</b>
<b>510000 - F2F Advanced Practice Forum Expenses</b>								
510002 - F2F Audio Visual	389.30	0.00	700.00	-310.70	55.61%	263.34	125.96	47.83%
510004 - F2F Facilities Rental	0.00	0.00	500.00	-500.00	0.0%	250.00	-250.00	-100.00%
510006 - F2F Food & Beverage	3,305.02	0.00	4,000.00	-694.98	82.63%	3,963.03	-658.01	-16.60%
510008 - F2F Supplies	0.00	0.00	100.00	-100.00	0.0%	115.29	-115.29	-100.00%
510010 - F2F Staff Travel	2,616.10	0.00	1,250.00	1,366.10	209.29%	715.46	1,900.64	265.65%
510099 - Misc. F2F Expenses	74.75	0.00	100.00	-25.25	74.75%	0.00	74.75	N/A
<b>Total 510000 - F2F Advanced Practice Forum Expenses</b>	<b>6,385.17</b>	<b>0.00</b>	<b>6,650.00</b>	<b>-264.83</b>	<b>96.02%</b>	<b>5,307.12</b>	<b>1,078.05</b>	<b>20.31%</b>
<b>520000 - E-Commerce Expenses</b>								
<b>520100 - Direct Expenses</b>								
520102 - DVDs	0.00	0.00	0.00	0.00	0.0%	0.00	0.00	N/A
520104 - E-Com Postage/Shipping	214.26	0.00	80.00	134.26	267.83%	136.52	77.74	56.94%
520106 - DVD Royalties	1,600.00	200.00	750.00	850.00	213.33%	950.00	650.00	68.42%
520108 - Consignment Expenses	34.64	0.00	0.00	34.64	100.0%	62.99	-28.35	-45.01%
520110 - Cost of Products/Services	0.00	0.00	0.00	0.00	0.0%	0.00	0.00	N/A
<b>Total 520100 - Direct Expenses</b>	<b>1,848.90</b>	<b>200.00</b>	<b>830.00</b>	<b>1,018.90</b>	<b>222.76%</b>	<b>1,149.51</b>	<b>699.39</b>	<b>60.84%</b>
<b>520200 - Indirect Expenses</b>								
520202 - DVD Marketing	0.00	0.00	0.00	0.00	0.0%	0.00	0.00	N/A
<b>Total 520200 - Indirect Expenses</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.0%</b>	<b>0.00</b>	<b>0.00</b>	<b>N/A</b>
<b>Total 520000 - E-Commerce Expenses</b>	<b>1,848.90</b>	<b>200.00</b>	<b>830.00</b>	<b>1,018.90</b>	<b>222.76%</b>	<b>1,149.51</b>	<b>699.39</b>	<b>60.84%</b>
530000 - Payment Processing Fees	6,365.91	196.12	5,307.90	1,058.01	119.93%	5,231.12	1,134.79	21.69%
540000 - PGP Expenses	16,582.81	7,500.00	12,000.00	4,582.81	138.19%	7,281.12	9,301.69	127.75%
550000 - Webinar Expenses								
<b>Total COGS</b>	<b>107,109.45</b>	<b>7,896.12</b>	<b>108,275.90</b>	<b>-1,166.45</b>	<b>98.92%</b>	<b>94,360.12</b>	<b>12,749.33</b>	<b>13.51%</b>
<b>Gross Profit</b>	<b>109,989.51</b>	<b>-6,080.46</b>	<b>67,154.10</b>	<b>42,835.41</b>	<b>163.79%</b>	<b>76,980.17</b>	<b>33,009.34</b>	<b>42.88%</b>

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<b>Expense</b>								
<b>600000 - Administrative/General Expenses</b>								
600002 - Bank Service Charges	75.00	0.00	50.00	25.00	150.0%	50.00	25.00	50.00%
600004 - Dues & Subscriptions	38.87	0.00	576.00	-537.13	6.75%	633.67	-594.80	-93.87%
600006 - General Postage	122.80	0.00	486.00	-363.20	25.27%	489.63	-366.83	-74.92%
600008 - General Printing	0.00	0.00	0.00	0.00	0.0%	0.00	0.00	N/A
600010 - Membership Management Software	0.00	0.00	0.00	0.00	0.0%	0.00	0.00	N/A
600012 - Office Supplies	350.14	9.57	50.00	300.14	700.28%	29.98	320.16	1067.91%
600014 - Storage Rental	189.00	189.00	180.00	9.00	105.0%	189.00	0.00	0.00%
600016 - Telecommunications	1,391.40	50.00	1,110.00	281.40	125.35%	1,593.20	-201.80	-12.67%
600018 - General Travel Expenses	0.00	0.00	0.00	0.00	0.0%	0.00	0.00	N/A
600020 - Merchant Charges	0.00	0.00	0.00	0.00	0.0%	0.00	0.00	N/A
600022 - Software Licenses	300.47	25.00	312.00	-11.53	96.3%	58.00	242.47	418.05%
600024 - Transition Expenses	8,701.36	0.00	0.00	8,701.36	1.00	0.00	8,701.36	N/A
<b>Total 600000 - Administrative/General Expenses</b>	<b>11,169.04</b>	<b>273.57</b>	<b>2,764.00</b>	<b>8,405.04</b>	<b>404.09%</b>	<b>3,043.48</b>	<b>8,125.56</b>	<b>266.98%</b>
<b>610000 - Governance Expenses</b>								
<b>610100 - Board Meetings</b>								
610102 - Food & Beverage	654.94	0.00	750.00	-95.06	87.33%	1,036.38	-381.44	-36.81%
610104 - Travel Expenses	0.00	0.00	1,750.00	-1,750.00	0.0%	34.72	-34.72	-100.00%
<b>Total 610100 - Board Meetings</b>	<b>654.94</b>	<b>0.00</b>	<b>2,500.00</b>	<b>-1,845.06</b>	<b>26.2%</b>	<b>1,071.10</b>	<b>-416.16</b>	<b>-38.85%</b>
610200 - D&O Insurance	894.66	0.00	1,000.00	-105.34	89.47%	907.00	-12.34	-1.36%
<b>Total 610000 - Governance Expenses</b>	<b>1,549.60</b>	<b>0.00</b>	<b>3,500.00</b>	<b>-1,950.40</b>	<b>44.27%</b>	<b>1,978.10</b>	<b>-428.50</b>	<b>-21.66%</b>
<b>620000 - Marketing &amp; Promotions</b>								
620002 - Mailing List Management	438.00	0.00	459.00	-21.00	95.43%	153.00	285.00	186.27%
620004 - Promotional Collateral	0.00	0.00	500.00	-500.00	0.0%	164.03	-164.03	-100.00%
620006 - Marketing Meals & Entertainment	0.00	0.00	0.00	0.00	0.0%	0.00	0.00	N/A
620008 - Social Marketing								
<b>Total 620000 - Marketing &amp; Promotions</b>	<b>438.00</b>	<b>0.00</b>	<b>959.00</b>	<b>-521.00</b>	<b>45.67%</b>	<b>317.03</b>	<b>120.97</b>	<b>38.16%</b>
<b>630000 - Professional Fees</b>								
630100 - Accounting	1,240.00	0.00	1,353.00	-113.00	91.65%	1,230.00	10.00	0.81%
630200 - Legal	7,211.03	0.00	3,000.00	4,211.03	240.37%	19.50	7,191.53	36879.64%
630300 - Management Fees	0.00	0.00	0.00	0.00	0.0%	0.00	0.00	N/A
630302 - Association Mgt Fee	42,542.75	22.88	42,542.78	-0.03	100.0%	40,516.90	2,025.85	5.00%
630304 - Commissions	1,788.00	0.00	0.00	1,788.00	100.0%	0.00	1,788.00	N/A
630306 - CEO Fee	14,580.78	4,655.90	0.00	14,580.78	100.0%	0.00	14,580.78	N/A
630308 - Association Support	0.00	0.00	0.00	0.00	0.0%	0.00	0.00	N/A
630310 - CEO Operating Fund	0.00	0.00	0.00	0.00	0.0%	0.00	0.00	N/A
630312 - CEO Admin Support	1,689.05	762.39	0.00	1,689.05	100.0%	0.00	1,689.05	N/A
<b>Total 630300 - Management Fees</b>	<b>60,600.58</b>	<b>5,441.17</b>	<b>42,542.78</b>	<b>18,057.80</b>	<b>142.45%</b>	<b>40,516.90</b>	<b>20,083.68</b>	<b>49.57%</b>
630500 - Business Development	4,000.00	4,000.00	0.00	4,000.00	100.0%	4,800.00	-800.00	-16.67%
630400 - Graphic Design	0.00	0.00	1,000.00	-1,000.00	0.0%	0.00	0.00	N/A
630500 - Business Development								
<b>Total 630000 - Professional Fees</b>	<b>73,051.61</b>	<b>9,441.17</b>	<b>47,895.78</b>	<b>25,155.83</b>	<b>152.52%</b>	<b>46,566.40</b>	<b>26,485.21</b>	<b>56.88%</b>

**Government for Impact  
Statement of Activities  
Budget vs. Actual**

	<u>Jan- Dec 18</u>	<u>December 2018</u>	<u>2018 Budget</u>	<u>2018 \$ Over Budget</u>	<u>2018 % of Budget</u>	<u>Jan - Dec 17</u>	<u>2018 vs 2017</u>	<u>2018 % of 2017</u>
<b>640000 - Website</b>								
640002 - Development/Reconstruction	725.00	0.00	4,000.00	-3,275.00	18.13%	1,000.00	-275.00	-27.50%
640004 - Domain Registration & Hosting	722.95	0.00	400.00	322.95	180.74%	145.17	577.78	398.00%
640006 - Maintenance/Updates	2,486.40	796.00	844.00	1,642.40	294.6%	2,331.50	154.90	6.64%
<b>Total 640000 - Website</b>	<u>3,934.35</u>	<u>796.00</u>	<u>5,244.00</u>	<u>-1,309.65</u>	<u>75.03%</u>	<u>3,476.67</u>	<u>457.68</u>	<u>13.16%</u>
<b>690000 - Prior Year Expenses</b>	0.00	0.00	0.00	0.00	0.0%	0.00	0.00	N/A
<b>900008 - Miscellaneous Expense</b>	372.25	250.00	0.00	372.25	100.0%	3,012.77	-2,640.52	-87.64%
<b>Total Expense</b>	<u>90,514.85</u>	<u>10,760.74</u>	<u>60,362.78</u>	<u>30,152.07</u>	<u>149.95%</u>	<u>58,394.45</u>	<u>32,120.40</u>	<u>55.01%</u>
<b>Net Ordinary Income</b>	19,474.66	-16,841.20	6,791.32	12,683.34	286.76%	18,585.72	888.94	4.78%
<b>Other Income/Expense</b>								
<b>Other Income</b>								
800000 - Other Income								
800002 - Investment Income	95.70	14.52	0.00	95.70	100.0%	28.28	67.42	238.40%
<b>Total 800000 - Other Income</b>	<u>95.70</u>	<u>14.52</u>	<u>0.00</u>	<u>95.70</u>	<u>100.0%</u>	<u>28.28</u>	<u>67.42</u>	<u>238.40%</u>
<b>Total Other Income</b>	95.70	14.52	0.00	95.70	100.0%	28.28	67.42	238.40%
<b>Other Expense</b>								
900000 - Other Expenses								
900002 - Investment Expenses	0.00	0.00	0.00	0.00	0.0%	0.00	0.00	N/A
900004 - Exchange Rate Gain/Loss	0.00	0.00	0.00	0.00	0.0%	364.67	-364.67	-100.00%
<b>Total 900000 - Other Expenses</b>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.0%</u>	<u>364.67</u>	<u>-364.67</u>	<u>-100.00%</u>
<b>Total Other Expense</b>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.0%</u>	<u>364.67</u>	<u>-364.67</u>	<u>-100.00%</u>
<b>Net Other Income</b>	<u>95.70</u>	<u>14.52</u>	<u>0.00</u>	<u>95.70</u>	<u>100.0%</u>	<u>-336.39</u>	<u>432.09</u>	<u>-128.45%</u>
<b>Net Income</b>	<u>19,570.36</u>	<u>-16,826.68</u>	<u>6,791.32</u>	<u>12,779.04</u>	<u>288.17%</u>	<u>18,249.33</u>	<u>1,321.03</u>	<u>7.24%</u>